



INTRODUCING **SGS**



CENTER FOR QUALITY ENGINEERING



WHEN
YOU
NEED
TO
BE
SURE

CONTENT

[SGS FACTS & FIGURES](#)

[SGS MISSION STATEMENT: MISSION, VISION, VALUES & CONDUCT](#)

[BUSINESS APPROACH](#)

[AGRICULTURAL SERVICES](#)

[AUTOMOTIVE SERVICES](#)

[CONSUMER TESTING SERVICES](#)

[ENVIRONMENTAL SERVICES](#)

[INDUSTRIAL SERVICES](#)

[LIFE SCIENCE SERVICES](#)

[MINERALS SERVICES](#)

[OIL, GAS & CHEMICALS SERVICES](#)

[SYSTEMS & SERVICES CERTIFICATION](#)

[GOVERNMENTS & INSTITUTIONS SERVICES](#)

[THE DIFFERENCE](#)

[YOUR ADVANTAGE](#)



SGS

SGS FACTS & FIGURES

SGS - SOCIÉTÉ GÉNÉRALE DE SURVEILLANCE

- 1878 founded in Rouen, France
- 1919 move to Geneva
- Worldwide more than 50,000 employees
- Global network of more than 1,000 offices and laboratories in 140 countries
- Turnover 2007: 4.37 billion Swiss francs
- Turnover growth in 2007: 14.4%

SGS HOLDING GERMANY

- Since 1920 in Germany
- Nationwide more than 1,650 employees (FTE)
- Local network currently 32 subsidiaries and laboratories in Germany
- Holding HQ in Taunusstein (Frankfurt)
- Turnover 2006: ca. 157 million euros
- Turnover 2007: ca. 165 million euros

THE SGS GROUP IN GERMANY CONSISTS ESSENTIALLY OF THE FOLLOWING INDIVIDUAL COMPANIES



SGS MISSION STATEMENT

VISION

The SGS group Germany will become the market leading service provider, offering top performance in all business areas thereby increasing long term the quality and success of its customers in their markets.

MISSION

As a neutral partner on location we check and evaluate raw materials, products and processes. Our passion is the success of our partners. At this, we are constantly improving our performance and processes relying on the expertise of our committed and highly qualified employees, on the latest technology, innovative processes and the advantage of a worldwide network.

VALUES & CONDUCT

- Success of our customers
- Planned offensive
- Every employee and every idea counts
- Integrity and respect
- Performance as a maxim
- Economic and social responsibility
- Openness as a principle





BUSINESS APPROACH

BUILDING **TRUST** THROUGHOUT SUPPLY CHAINS
FROM FIELD TO CONSUMER



DELIVERING **TRUSTED** TESTING, INSPECTION,
VERIFICATION & CERTIFICATION

- Expertise across industries
- Acting on processes, products, assets
- Serving businesses, governments & end users
- To deliver sustainable results





AGRICULTURAL SERVICES

**“CUSTOMERS AND AUTHORITIES DEMAND BETTER QUALITY AND RELIABILITY IN THE SUPPLY CHAIN.”
WE BRING EFFICIENCY AND QUALITY TO ALL STAKEHOLDERS INVOLVED IN THE AGRICULTURAL VALUE CHAIN**

WE DELIVER

- Reduced risks in transactions, improved quality and increased peace of mind
- Quality control in the supply chain
- Reliable data to enable our clients to make informed decisions for the benefit of their company and their customers
- Objectivity, expertise and innovation throughout the value chain

WHY SGS

- Our reputation is synonymous with quality and inspires confidence
- Services across industries & geographies



AUTOMOTIVE SERVICES

**“STATE OF THE ART E-BUSINESS TOOLS AND INDISPUTABLE COST CALCULATION MAKES SGS THE PERFECT PARTNER ACROSS OUR GLOBAL NETWORK.”
FOR GOVERNMENTAL AGENCIES, AUTOMOTIVE MANUFACTURERS, LEASING & FINANCIAL COMPANIES**

WE DELIVER

- Outsourcing of services to government agencies involved in road traffic and safety
- Detailed controls along the supply chain (from factory to dealer)
- Uniform and independent remarketing solutions

TO HELP

- Proper & efficient implementation of legislation (vehicle safety, drivers, emissions)
- Maximise the remarketing value & cycle
- Monitor and assure quality of vehicles from factory to client

WHY SGS

- SGS adapts solutions to client needs & delivers consistency across borders



CONSUMER TESTING SERVICES

“THE SHARP REDUCTION IN CUSTOMER RETURN RATES IS EVIDENCE THAT SGS HAS HELPED ACHIEVE A CONSISTENTLY HIGH STANDARD”

MANUFACTURERS, IMPORTERS, EXPORTERS AND RETAILERS OF CONSUMER PRODUCTS

WE DELIVER

- Product testing, certification, verification, inspection, process assessment & consulting services to Electrical & Electronics, Textiles, Footwear, Food & Hardlines sectors

TO HELP

- Reduce risks, eliminate defects at an early production stage,
- Ensure quality, performance & compliance with local and international requirements
- Faster time to market, avoiding regulatory and non-compliance bottlenecks

WHY SGS

- Largest & strategically located global network of testing laboratories, quality control and regulatory specialists.
- Internationally-recognized certification marks demonstrating product fulfils technical requirements



ENVIRONMENTAL SERVICES

“WE NEED A RELIABLE PARTNER TO HELP US EVEN IN THE MOST DIFFICULT INVESTIGATIONS.”

FOR ALL ORGANISATIONS WITH AN ENVIRONMENTAL FOOTPRINT

WE DELIVER

- Monitoring, analysis & data interpretation of contamination in soil, water & air
- Verification & certification of CO₂ emissions for mandatory & voluntary climate change programmes

TO HELP

- Understand & reduce environmental risks
- Optimize processes to work effectively within the environmental regulations

WHY SGS

- The most comprehensive international network of analytical labs backed up by speciality experts (e.g. dioxins)



INDUSTRIAL SERVICES

“WHEN YOU’RE BUILDING A WIND FARM IN THE BALTIC SEA, QUALITY TRULY MATTERS.”
FOR OWNERS, OPERATORS, CONTRACTORS AND INVESTORS OF INDUSTRIAL ASSETS

WE DELIVER

- Technical verification, inspection, testing and conformity assessment

TO HELP

- Assure Asset Integrity – from design to operation
- Reduce complexity and take care of quality and safety interests
- Reduce operational cost and risk
- Confirm compliance and increase reliability

WHY SGS

- Integrated service package of specialised solutions and traditional services focused on the complete asset life cycle
- Technical expertise and experience combined with a wide ranging worldwide network



LIFE SCIENCE SERVICES

“SGS HELPS INCREASE PRODUCTIVITY AND FREES-UP RESOURCES.”
FOR THE PHARMACEUTICAL, BIOTECHNOLOGY, MEDICAL DEVICE AND COSMETIC INDUSTRY

WE DELIVER

- Clinical research for Phase I to IV clinical trials
- Quality control testing and contract analytical services

TO HELP

- Ensure the quality, safety and effectiveness of pharmaceuticals and other life science products
- Reduce time to market

WHY SGS

- Broad therapeutic expertise
- State-of-the art clinical pharmacology units
- World’s largest network of GMP compliant laboratories (US-FDA, EMEA, WHO)



SGS MINERALS SERVICES

**"A PARTNER WHO VALUES QUALITY & UNDERSTANDS URGENCY AS A CORE VALUE."
SUPPORTING FIRMS IN THE MINERAL EXPLORATION, EXTRACTION AND TRADING SECTORS**

WE DELIVER

- Unparalleled network of geochemical labs
- Bankable metallurgical testing & development
- Independent services for energy minerals
- Advanced process control systems
- Stock monitoring, management & control
- Quality and quantity inspection testing

TO HELP

- Reduce risk, enhance value & maximize returns

WHY SGS

- Extensive experience with hundreds of commodities
- Leading supplier of innovative technology



OIL, GAS & CHEMICALS SERVICES

**"BUSINESS AS USUAL IS NOT ENOUGH."
SERVING THE WHOLE OGC INDUSTRY,
SUPPLY CHAIN AND STAKEHOLDERS
ACROSS THE GLOBE**

WE DELIVER

- Unbiased reliable facts and information under all circumstances (anywhere, any place, anytime)
- Tailored solutions that add value

TO HELP

- Increase speed and quality of decision making
- Protect & secure business interest around the globe
- Increase flexibility to do business

WHY SGS

- Unequalled OGC laboratory network
- Supported with pragmatic experts, eager to assist



SYSTEMS & SERVICES CERTIFICATION

“SGS’ DEEP KNOWLEDGE & EXPERIENCE WAS A KEY IN HELPING US BECOME A PREFERRED SUPPLIER WITH ISO 22000 CERTIFICATION.”

SUPPORTS ALL ORGANISATIONS

WE DELIVER

- Audits & certification against management systems standards
- Audits against clients’ own standards
- Performance improvement solutions & training

TO HELP

- Client systems to meet a most stringent quality, environmental, safety & security criteria
- Clients to control the supply chain network to exceed customer requirements
- Offer the right solution to continuously improve and sustain the performance of processes and bottom-line results

WHY SGS

- Unique range of services to allow monitoring and improvement of processes to deliver sustainable performance



GOVERNMENTS & INSTITUTIONS SERVICES

“WE NEED TO ESTABLISH THE BASIS FOR FUTURE GROWTH.”
FOR GOVERNMENTS AND INSTITUTIONS, NGO-S AND CHARITIES

WE DELIVER

- Inspected goods (before or after arrival) to ensure compliance with legal requirements
- Validated at source information submitted globally

TO HELP

- Facilitate trade, support good governance and promote sustainable development by combating counterfeits, improving import/export processing, assessing and improving visibility and accountability of implementing agencies

WHY SGS

- Adaptable modern tools to support efficiency & monitoring, being IT or scanners, tracking devices or marking technology
- Partnership and investment commitment
- Width of expertise benefit Governments & Institution





THE DIFFERENCE

WHAT MAKES SGS DIFFERENT?

WORKING ACROSS INDUSTRIES

THINKING GLOBALLY

ACTING LOCALLY

COVERING SUPPLY CHAINS

USING THE RIGHT TECHNOLOGY

OUR CULTURE OF INTEGRITY

YOUR ADVANTAGE

SGS DELIVERS COMPETITIVE EDGE

BY ENHANCING QUALITY

BY REDUCING RISK

BY IMPROVING PRODUCTIVITY

BY ENSURING COMPLIANCE

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